

The Raimondi Cranes training program formulated to educate staff on updated and innovative skills in terms of remote intervention.

The program consists of three different learning formats:

- · classroom lessons
- · hands-on activities
- ·testing

# Introduction

The program aims to equip team members with the ability to perform remote intervention. Several learning sessions will simulate the interaction and cooperation between the service office /HQ, and the field technician.

Both sides will be asked to "fix" the issue. Pre-erection tests will be also executed as well as outings up on the cranes that are in the Raimondi yard.

# **Learning Assessment**

The rooms will be equipped with electrical panels, connected to real motors and encoders. The panels/motors will be separated from the teleintervention desk. The two participants do not see each other, and only communicate by phone. The teaching method is based not only on class lessons, but on practical exercises and related discussions, group work, and analysis of various case studies.

# **Training Schedules**

Training total duration is 40 hours divided into 5 days. Lessons will begin at 8:00 a.m. and end at 5:00 p.m. with one hour (12.00/13.00) lunch break. Please refer to Annex III for detailed schedule.

# **Training Costs**

We offer different packages based on the number of people and kind of accommodation. To choose the best solution for your Company please check the Annex I "Product Training packages" and select Your choice.

# Registration

To be registered to the Product Training fill in the Annex II "Training purchase form".

### Cancellation

In case of cancellation, please inform the training Center immediately in order to avoid extra charges.



# **Fabio Fabbris**

# Service field technician

f.fabbris@raimondicranes.com

With more than 20 years of experience in the crane sector, Fabio Fabbris' knowledge of the crane industry stems from his work with Raimondi Cranes, and another manufacturer prior.

His area includes the education and certification of external technicians regarding products and operational procedures during assembly, disassembly, maintenance and climbing.



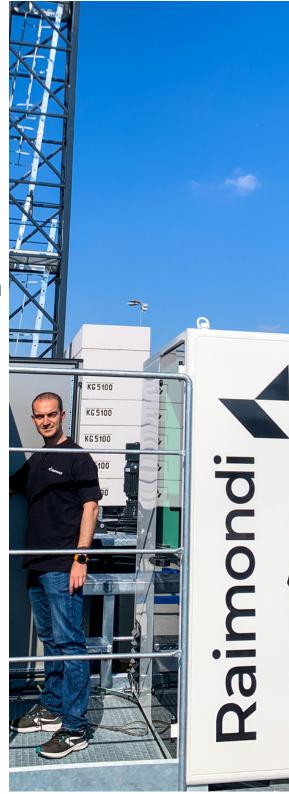
# **Andrea Visconti**

# **Automation Engineer**

a.visconti@raimondicranes.com

Andrea Visconti has more than 10 years of experience in the industrial automation sector, and is an Electrical Designer for industrial automation systems.

Andrea acts in a supervisor capacity during the assembly and the commissioning phases of systems, and is an after-sales remote technical assistant.



# Antonio Di Lillo

# **Software Engineer**

a.dilillo@raimondicranes.com

Antonio Di Lillo has more than 10 years of experience in software development. Antonio is the developer of SW architecture, input/output interfaces, and the system of communication between PLC and the devices connected to it.



# **Product Training Packages**

### **Fees**

NO.	PACKAGE NAME	NO. OF LEARNERS	PRICE
1	BASIC	1	1.700 €
2	COUNTRY*	1	1.900 €
3	DOWNTOWN MILAN*	1	2.100 €
4	BASIC	2	3.100 €
5	COUNTRY*	2	3.400 €
6	DOWNTOWN MILAN*	2	3.900 €

<sup>\*</sup> Acceptance of package is subject to availability (depending on season, places availability, other attendances)

Please identify with a checkmark the suitable package.

# Description

# **Basic**

Included in this package: training costs, \*\*hotel, lunch, dinner, transfer for all the periods, welcome kit, and attendance certification.

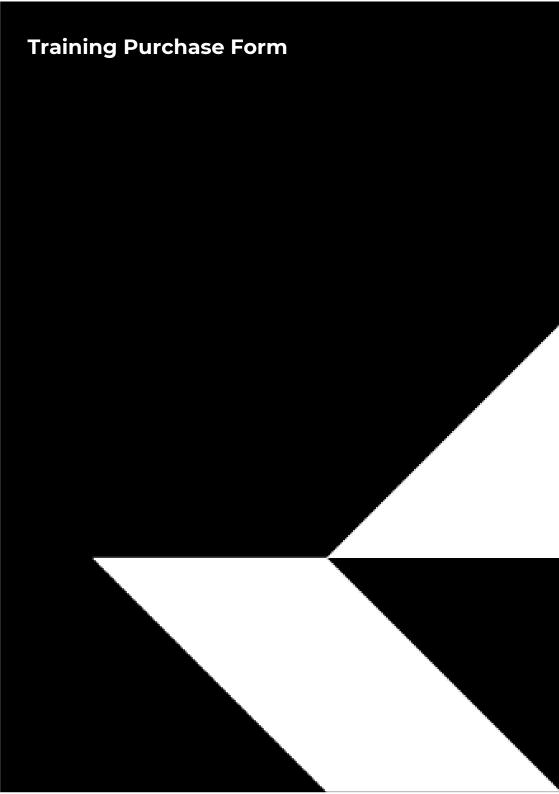
# Country

Included in this package: training costs, \*\*\*hotel, lunch, dinner, transfer for all the periods, welcome kit, and attendance certification.

# Downtown Milan

Included in this package: training costs, \*\*\*hotel in Milan city, lunch, dinner, transfer for all the periods, welcome kit, and attendance certification

### ANNEXI



Please fill in the following form considering one for 6	each participant.
COMPANY NAME:	
NAME:	
SURNAME:	
DATE OF BIRTH:	
POSITION TITLE:	-
PACKAGE NAME CHOOSEN:	
PHONE NUMBER:	
E-MAIL ADDRESS:	
DATE SIGNATURE	
Please return the compiled form to k.bertani@raim	

Raimondi remains available to support customers with Invitation Letter and other documentation if needed.

Raimondi Cranes denies responsibility for accidents and/or illnesses that might occur during the training courses. We therefore request, that you cover your trainees against any kind of risks and provide them with the necessary insurance certificates.



# **Agenda**

TIMING	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
08.00-10.00	Course presentation	Troubleshooting	Simulations	VFD session	Review
10.00-10.15	coffee break	coffee break	coffee break	coffee break	coffee break
10.15-12.00	Rooms introduction	Defects simulation	Simulations	VFD session	Evaluation Test
12.00-13.00	lunch	lunch	lunch	lunch	lunch
13.00-15.00	Factory tour	Case studies	Side-by-side activities	Introduction to Magic box	Last questions
15.00-15.15	coffee break	coffee break	coffee break	coffee break	coffee break
15.15-17.00	Introduction to T series	Simulations	Side-by-side activities	"Raimondi Web" portal interface	Degrees

Please consider the overmentioned planning as indicative model. Definitive frame plan will follow one/two weeks before beginning of courses.





Raimondi Cranes is headquartered in Arluno, Milan, Italy

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